OPTIMUM HEALTH for the ENTIRE FAMILY



Presented by Ani Black and Karen Ross 2013

OUR FOCUS

- optimum health for the whole family and
- why do we need vitamin supplements?
 - why USANA supplements?
 - how to get started

If our cells are healthy, we are healthy



Healthy human cells in culture



Damaged cells after adding digested products from a typical fast-food meal



Similar cells when oxidation defense mechanisms are included

- Free radicals harm our cells and are caused by:
- Stress
- Radiation
- Pollution
- Sunshine
- Poor nutrition
- Toxins in the water and food supply

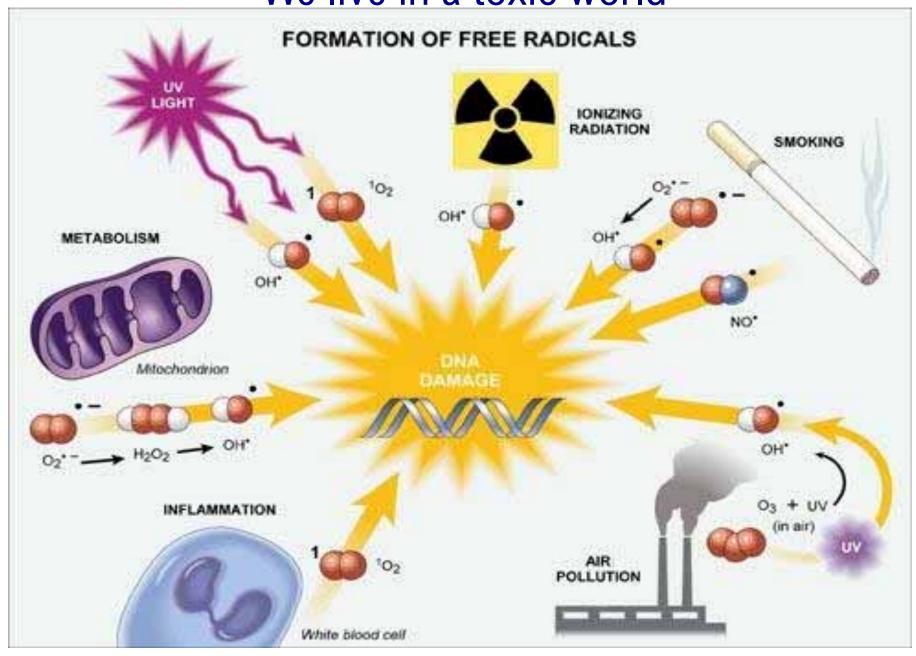






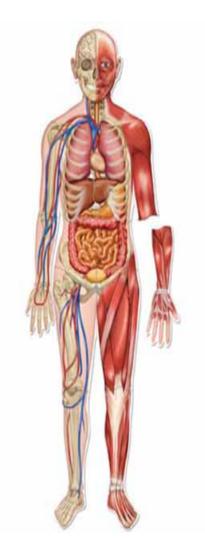
Are your cells receiving the nutrition they need to fight free radical damage?

We live in a toxic world



Our body is made of only 6 things

- Water
- Good fats
- Proteins
- Carbs
- Vitamins
- Minerals & co-factors



Nutrient Loss From Farm to Table

Foods aren't at 100% anymore



100%?

Soils today are

generally

devoid

of minerals

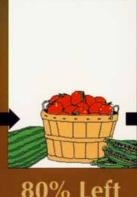
and essential

nutrients

Further 20% Loss

The Degeneration of Food Leads to Degenerative Disease

20% Loss



10% Loss

20% Loss

60% Left

Chemicals Pesticides Early green harvesting

Storage Milling Freezing Preservatives Shipping Shelf life Home storage Refrigeration

50% Left

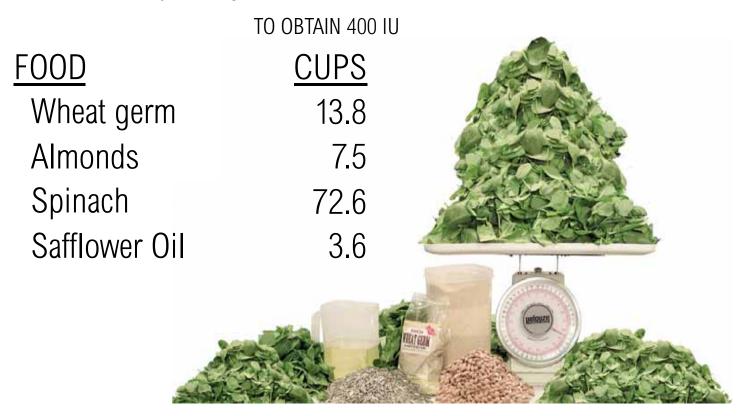
30% Left
Washing
Peeling
Canning
Baking
Boiling

A good, wellbalanced meal?



Am I receiving the nutrients I need?

To get the recommended 400 IU of vitamin E every day you could take **USANA Essentials** or consume many servings Vitamin E:



Vitamin E is just 1 of 60 essential nutrients for health

Do you take nutritional supplements?

Are all vitamin products created equal? Are you getting what you pay for?

54% of vitamin supplements tested in a Canadian pharmaceutical study <u>did not</u> disintegrate properly.

Disintegration — a basic indicator of product quality and is a major concern for dietary supplements.¹

1.Löbenberg R, Steinke W. Investigation of vitamin and mineral tablets and capsules on the Canadian market. 2006. J Pharm Pharmaceut Sci 9(1):40-9.



Only 3 of 9 prescription prenatal vitamin brands dissolved.

University of Maryland, November 1997

VITAMINS ABSOLUTELY DOCTOR APPROVED

June 2002, The Journal of the American Medical Association (JAMA) after reviewing more than 30 years of scientific papers on vitamins in relation to chronic diseases, published their findings.

"Sub-optimal levels of vitamins are associated with increased risk of chronic diseases including cardiovascular disease, cancer and osteoporosis."

A large proportion of the general population has less-than-optimal intakes of a number of vitamins exposing them to increased disease risk.

It appears prudent for all adults to take vitamin supplements."



JAMA 2002; 287:3116-3126 and JAMA 2002; 287:3127-3129

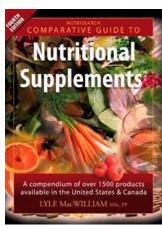
Science has proven vitamins are needed, but which brand?



USANA Health Sciences #1 best vitamins in over 2000 brands surveyed!







Comparative Guide





"In over 1,600 nutritional supplements evaluated, the USANA's Essentials™ and USANA HealthPAK™ continue to set the gold standard, earning the NutriSearch Gold Medal of Achievement™ for proven product excellence."

Lyle MacWilliam, BSc, MSc, FP - former Canadian Member of Parliament and Member of the Legislative Assembly for British Columbia

USANA Health Sciences - One Man's Vision

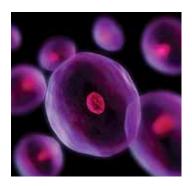


Dr. Myron Wentz, Ph.D.

Microbiology, Immunology

Recipient of the Albert Einstein Award for
Outstanding Achievement in the Life Sciences, June 2007

Founded Gull Laboratories in 1972
 world leader in human-cell culture and medical-diagnostic tech



- Expert in Growing Human Cells
 science-based understanding of the needs of the human cell
- · Shifted from Disease Diagnostics to Health Focus
- Founded USANA Health Sciences in 1992

Mission Statement of USANA HEALTH SCIENCES

To manufacture the highest quality, science-based products that people around the world can trust — what is on the label is what is in the bottle — providing maximum bioavailability and better health, giving everyone the opportunity for a better quality of life.

Am I Receiving the Nutrients I Need?







7 oz. cooked clams







4.3 cups cooked spinoch



and quart com oil

Vitamin E (400 IU)

YOU'D HAVE TO EAT APPROXIMATELY 22,000 CALORIES AND SPEND MORE THAN \$33 A DAY TO GET THE SAME AMOUNT OF NUTRIENTS FOUND IN A DAILY DOSE OF THE ESSENTIALS.







1 0 whole chicken breasts Zinc (20 mg)



2 cups cooked spinach Magnesium (300 mg)



oz. of baked cor ladine (300 mg)

IS SUPPLEMENTATION A SOLUTION?

Nutrition for 2 = BabyCare



Based on Science, NOT Baby Talk

- optimum nutrition is critical before conception, during pregnancy and while breast feeding
- pre-natal supplements ensure mother and baby get the essential vitamins, anti-oxidants and minerals not obtainable from diet alone
- the CORE FOUR = healthy baby and mother

BabyCare ESSENTIALS™







USANA - 1st in PERSONALIZED SUPPLEMENATION



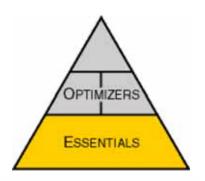


HealthPAK since July 2001

MYHealthPak since 2007

Optimize Your Health

USANA Optimizers are food supplements





Heart & Cardio Health — Liver Health — Bone Health — Joint Health — Eye Health

Specialized products for your individual needs

USANA listed in PDR and CPS



Digestion and Detoxification





PROBIOTIC PLUS

- age, stress, drugs, poor diet, sugar and alcohol upset good gut bacteria
- 80% of immune cells in the intestines

DIGESTIVE ENZYMES

- digest more nutrients from your food
- supports enhanced removal of toxins





HEPAPLUS

- your liver is your toxin filtration plant
- optimum LIVER SUPPORT formula

FIBER — the DETOX ESSENTIAL



FIBERGY

- sweep the toxins from the body
- · keeps colon healthy
- maintains healthy cholesterol levels
- 12 grams per serving
- · 35 grams of fiber needed daily
- · promotes healthy bacteria

USANA FOODS — a healthy choice

- super balanced approach to nutritional meal replacements
- delicious easy-to-use bars and shakes
- healthy ratio of carbs, proteins and beneficial fats
- Certified low glycemic delivers sustained energy and controls hunger
- · helps all age groups maintain optimal health and ideal weight

DETOXIFY and LOSE WEIGHT with the **TRANSFORM PROGRAM!**

- · cleanse liver, release fat, improve digestive issues, eliminate toxins
- gain energy, vitality, increase circulation
 BETTER health = BETTER LIFE



320 lbs lost - thanks to USANA





Hattie Montgomery — HEALTHY weight loss with USANA!

Before - 530 pounds

After - 210 pounds

REV3 – SMART ENERGY – Rev 3 Surge Pack

LOW GLYCEMIC Virtually NO CALORIES

Anti Fatigue — SAFE IMMUNE BOOSTING FORMULAS

Energy Boost and No Crash

Healthy – includes vitamins, minerals and antioxidants

CLEANER SMARTER STRONGER DELICIOUS!

REV3 Carbonated Can - REV3 Surge Pack

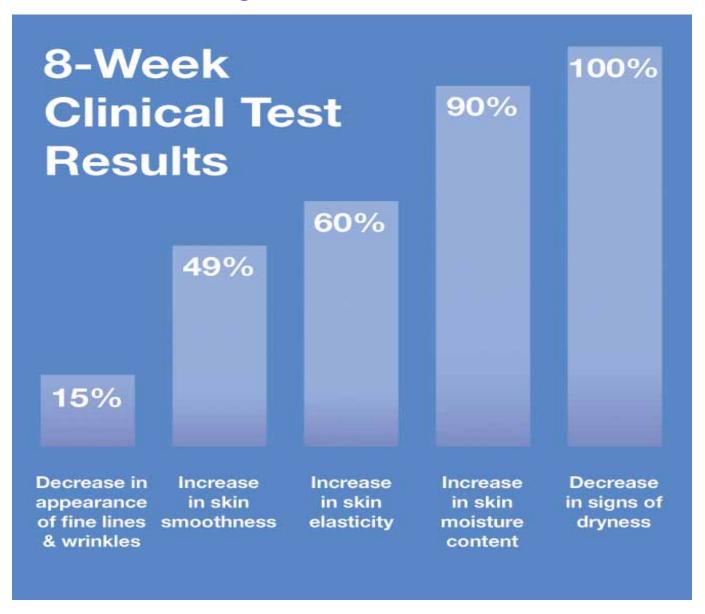
SENSÉ Beautiful Science Facial, Hair & Body Care

Advanced Patented Self-Preserving Technology Collection

- Helps reduce fine lines and wrinkles
- Reduces uneven skin tone and texture
- Exclusive anti-aging natural botanical formulas
- · Radiant, healthier looking skin
- · Rejuvenates complexion after environmental exposure



Outstanding Sensé Clinical Results



Sensé Total Hair & Body Health



- non-bar soap-free revitalizing body gel ideal for washing hands too!
- total body firming body moisturizer
- · intensive hand and foot therapy crème
- · color safe shampoo and conditioner

natural fluoride-free whitening toothpaste



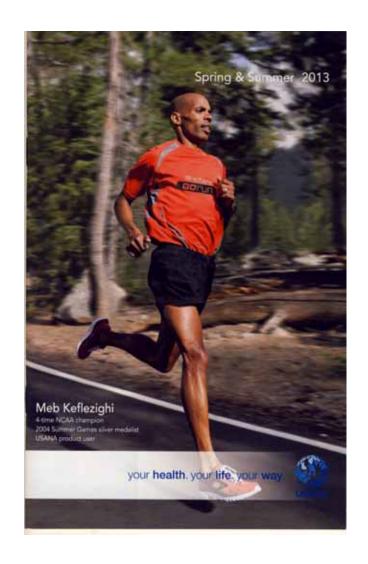
How do I get these products?

3 options to choose from worldwide:

- become a Retail customer
- become a Customer member low prices
- become a Lifetime Business Member
 - lowest prices and all USANA options in 22+ countries

Catalogue shopping

- publishes twice a year
- check online for specials
- always get the lowest price
- Choose your products and place your order:
- Call toll free 1-888-950-9595
 Mon Fri or
- Make orders 24/7 online



Business or Customer members

Compile your order and provide:

- Your Full Name
- Shipping address
- Phone number
- Credit card details

...to get your account started

AUTOSHIP is THE BEST deal!

Huge \$AVING\$

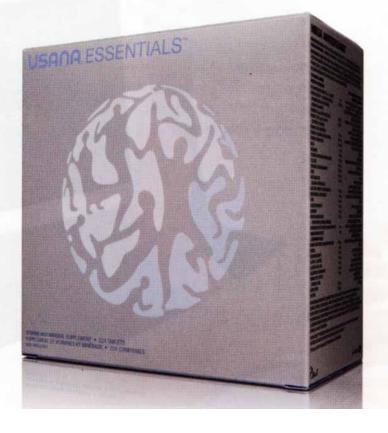
- save \$11 / monthwith the A/S price
- every year getalmost 3 months



The Essentials[™]—Item #101

When taken together, Mega Antioxidant and MultiMineral Plus build a superior nutritional foundation for a healthy lifestyle. Order the Essentials together and save more than 10 per cent!

Retail \$63.54 Wholesale \$58.83 Autoship \$52.95



Want to get your USANA products paid for? Want to get paid to take USANA products?

Join us for a few moments for a brief business membership overview

Call in to the same call in number

Follow the slides at — <u>www.5starhealth.biz</u>

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